

Job Title: **Tele Sales Executive**

Location: **Hyderabad**

Role Overview:

Are you a persuasive communicator with a passion for building connections? At Carbolink India Private Limited, we're looking for a dynamic Tele Sales Executive to be the voice of our company and drive sales success. In this role, you'll engage potential clients over the phone, introduce them to our innovative construction chemical products, and convert leads into lasting partnerships.

As a key part of our sales team, you'll have the opportunity to work in a fast-paced, goal-driven environment, sharpen your sales skills, and play a critical role in contributing to the company's growth. If you thrive on targets, enjoy connecting with customers, and aspire to grow professionally, we'd love to have you on board!

Key Responsibilities:

- **Outbound Calling:** Initiate and manage calls to potential clients to promote and sell Carbolink's products and services.
- **Product Expertise:** Maintain in-depth knowledge of our offerings to clearly communicate benefits and features to prospective customers.
- **Target Achievement:** Consistently meet and exceed sales targets using effective sales techniques and persuasive communication.
- **CRM Management:** Accurately document and update customer details in the CRM system after each interaction.
- **Client Engagement:** Handle inquiries and provide tailored solutions to enhance client satisfaction.
- **Lead Conversion:** Follow up on leads generated through marketing campaigns and convert them into sales opportunities.
- **Team Collaboration:** Work closely with the sales team to strategize and execute impactful sales campaigns.

Qualifications & Requirements:

- **Experience:** Proven experience in tele sales or a similar sales role is highly preferred.
- **Communication Skills:** Exceptional verbal communication and the ability to influence and persuade clients effectively.
- **Tech-Savvy:** Proficiency in CRM software and Microsoft Office Suite.
- **Goal-Oriented:** Demonstrated ability to meet and exceed sales targets in a fast-paced environment.
- **Problem-Solving:** Strong objection-handling skills and a proactive approach to resolving customer issues.
- **Attitude:** A positive, self-motivated mindset with a genuine interest in sales and client relationships.
- **Time Management:** Ability to manage multiple tasks efficiently and meet deadlines.

Why You'll Love It Here:

- **Build Trust:** Join a company that values relationships and trust as the foundation of its success.
- **Innovate:** Be part of a team driving innovation in the construction chemical industry.
- **Achieve Growth:** Enjoy competitive compensation with performance-based rewards.
- **Create Impact:** Your contributions will directly shape Carbolink's success and market presence.

About Carbolink:

Carbolink India Private Limited, with over two decades of expertise, delivers innovative solutions in the construction chemical industry. With 350+ products and a commitment to "Trusted Solutions, Proven Performance", we empower industries worldwide.

Join Us

Ready to take the lead and make an impact?

Become a part of Carbolink and build lasting relationships that drive our growth.

mail your resume to info@carbolinkindia.com
